

Company Profile

**April 6, 2025** 

### <u>Management</u>

Pierce H. Norton II – President and CEO Kevin L. Burdick – EVP, CESO Walter S. Hulse III – EVP, CFO Randy N. Lentz – EVP, COO

www.oneok.com

### **EPG Commentary by Dan Steffens**

**ONEOK, Inc. (NYSE: OKE)** is one of the rock-solid midstream companies in our *High Yield Income Portfolio*. The Company is the #1 provider of NGL takeaway capacity in the Rockies and Mid-Continent regions. It significantly increased its business in the Permian Basin during the 2024.

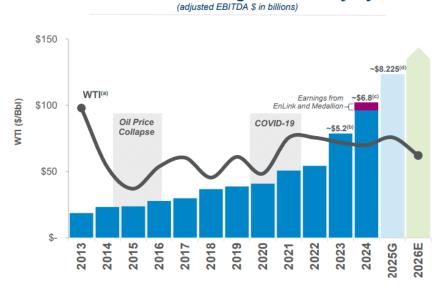
Key to my valuation of OKE is that oil price fluctuations do not have a direct impact on the Company's results. It has been and should

continue to be resilient throughout the oil price cycles.

# Sustainable Adjusted EBITDA Growth



### **Proven Growth Through Commodity Cycles**



- 11 consecutive years of adjusted EBITDA growth (2013-2024).
- >16% annual adjusted EBITDA growth rate (2013-2024).
- 2025 guidance:
  - \$8.225 billion adjusted EBITDA midpoint.
- 2026 outlook:
  - >15% EPS growth
  - Approaching 10% adjusted EBITDA growth.

### ONEOK's 2025 revenues should be close to \$28.3 billion, compared to \$21.7 billion in 2024.

Revenue growth is primarily the result of the merger with **Medallion Midstream**, **LLC** ("**Medallion**) that closed in October, 2024, which also included controlling interest of EnLink. Medallion owned the largest privately held crude gathering and transportation system in the Permian's Midland Basin, for \$2.6 billion in cash representing approximately 6.3 times estimated 2025 EBITDA, including expected base case run-rate synergies.

On August 28, 2024 ONEOK announced that it had agreed to acquire **Global Infrastructure Partners'** entire interest in **EnLink Midstream**, **LLC (NYSE: ENLC) ("EnLink")**, consisting of 43% of EnLink's outstanding common units for



Company Profile

**April 6, 2025** 

\$14.90 per unit and 100% of the interests in the managing member for \$300 million, for total cash consideration of approximately \$3.3 billion.

**On December 2, 2024** ONEOK, Inc. (NYSE: OKE) announced the completion of MB-6, a 125,000-barrel per day (bpd) natural gas liquids (NGL) fractionator in Mont Belvieu, Texas, and the full looping of the West Texas NGL Pipeline system.

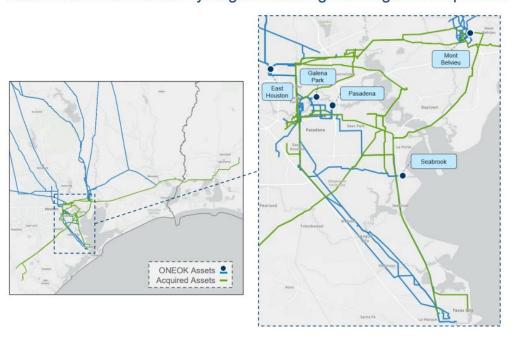
The completion of MB-6 increases the company's fractionation capacity to more than 1 million bpd, reducing the need for third-party fractionation and enhancing ONEOK's ability to serve growing NGL market demand.

Completion of the full looping of the West Texas NGL Pipeline system expands the capacity to 515,000 bpd. Additional pump stations, which are expected to be completed in mid-2025, will further increase system capacity to 740,000 bpd.

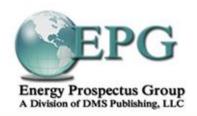
"The completion of these important NGL projects demonstrates our dedication to meeting the needs of our customers by providing reliable midstream solutions. These strategic expansions provide critical NGL transportation and fractionation capacity, supporting NGL growth across our integrated operations." - Pierce H. Norton II, ONEOK president and chief executive officer.

## **Gulf Coast NGL Pipelines Acquisition**

### Accelerates commercial synergies following the Magellan acquisition





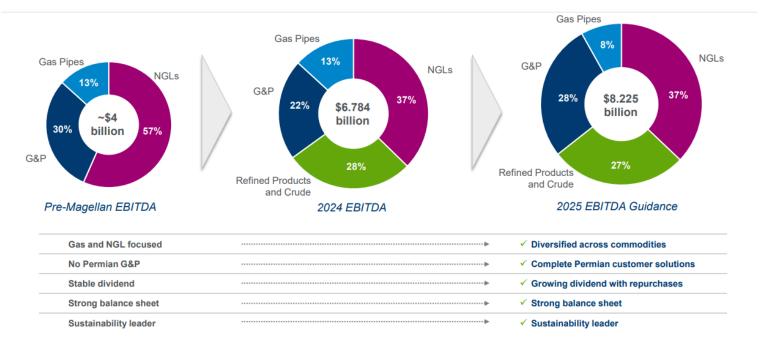


**Company Profile** 

**April 6, 2025** 

## **Evolution of ONEOK's Business Mix**





# New Business Lines Enhance Long-Term Value Creation

#### ONEOK BUSINESS LINES 2022



Natural Gas Gathering and Processing



Natural Gas Pipelines

Transportation Storage



Natural Gas Liquids

Transportation Fractionation Storage

#### **KEY ACQUISITONS**









#### **ONEOK BUSINESS LINES 2025**



Natural Gas Gathering and Processing



Natural Gas Pipelines

Transportation Storage



Natural Gas Liquids

Transportation Fractionation Storage



Refined Products

Transportation Storage



Crude Oil

Gathering Transportation Storage



**Export Terminals** 

Refined Products Crude Oil LPG (early 2028)



**Company Profile** 

April 6, 2025

# My Fair Value Estimate for OKE is \$115.00/share Compare to TipRanks' price target of \$114.17

**Disclosure:** I do not have a position in OKE. I do not intend on buying or selling any units in the next 72 hours. I wrote this profile myself, and it expresses my own opinions. I am not receiving compensation for it from the company. I have no business relationship with any company whose stock is mentioned in this article.



**ONEOK, Inc.** is incorporated under the laws of the state of Oklahoma, and its common stock is listed on the NYSE under the trading symbol "OKE." ONEOK delivers energy products and services vital to an advancing world. ONEOK is a leading midstream service provider of gathering, processing, fractionation, transportation, storage and marine export services. As one of the largest diversified energy infrastructure companies in North America, ONEOK is delivering energy that makes a difference in the lives of people in the U.S. and around the world.

Through ONEOK's more than 50,000-mile pipeline network, ONEOK transports the natural gas, NGLs, Refined Products and crude oil that help meet domestic and international energy demand, contribute to energy security and provide safe, reliable and responsible energy solutions needed today and into the future.

## A Premier Energy Infrastructure Leader



#### Extensive and Regionally Diversified Operations

 Strategically located, ~60,000-mile pipeline network transporting natural gas liquids, refined products, crude oil and natural gas.

#### High-Quality, Market-Connected Assets

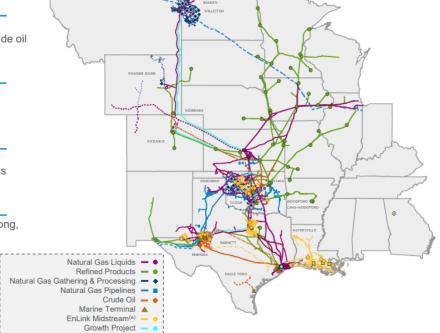
 Integrated value chain services, driving growth and creating synergies across key markets, including an expanded presence in the Permian Basin.

#### Strategic Competitive Advantages

 Producer connectivity, complementary assets and operational scale position ONEOK for success across market cycles.

### Resilient, Fee-Based Business Model

 Diverse product and regional portfolio supporting strong, stable cash flow and long-term growth.





Company Profile

**April 6, 2025** 

### Higher Fourth-quarter 2024 Results, Compared with Fourth Quarter 2023

- Net income including noncontrolling interests of \$1.0 billion.
- Net income excluding noncontrolling interests of \$923 million (most of which is related to the EnLink acquisition closing on Jan. 31, 2025), resulting in \$1.57 per diluted share.
- Adjusted EBITDA of \$2.17 billion.
- 3% increase in Rocky Mountain region NGL raw feed throughput volumes.
- 4% increase in crude oil volume shipped.
- 11% increase in total wells connected.

### **Financial**



- 11 consecutive years of EBITDA growth.
- 4% dividend increase.
  - \$4.12/share annualized.
- \$172 million in share repurchases.
  - 1.675 million shares.
- · 3.6x leverage ratio.
  - Fourth-quarter 2024 annualized run-rate net debt-to-EBITDA.

### **Operational**



- · Completed strategic acquisitions:
  - · EnLink Midstream.
  - · Medallion Midstream.
  - · Easton Energy NGL System.
- Completed growth projects:
  - Refined products pipeline expansion to El Paso.
  - MB-6 fractionator.
  - West Texas NGL Pipeline expansion<sup>(a)</sup>.
  - Elk Creek Pipeline expansion<sup>(b)</sup>.

## Sustainability



- Received an MSCI ESG Rating of AAA in 2024.
- Morningstar Sustainalytics ESG Risk Rating in the top 20% of the refiners and pipelines industry.
- 1.7 million metric ton (MMT) reduction of combined Scope 1 and Scope 2 emissions<sup>(c)</sup>.
  - 77% toward ONEOK's 2030 reduction target.

## Higher Full-year 2024 Results, Compared with Full Year 2023

- Net income including noncontrolling interests of \$3.1 billion. < Compared to \$2.7 billion in 2023</li>
- Net income excluding noncontrolling interests of \$3.0 billion (most of which is related to the EnLink acquisition closing on Jan. 31, 2025), resulting in \$5.17 per diluted share.
- Adjusted EBITDA of \$6.78 billion.
- 8% increase in Rocky Mountain region NGL raw feed throughput volumes.
- 6% increase in Rocky Mountain region natural gas volumes processed



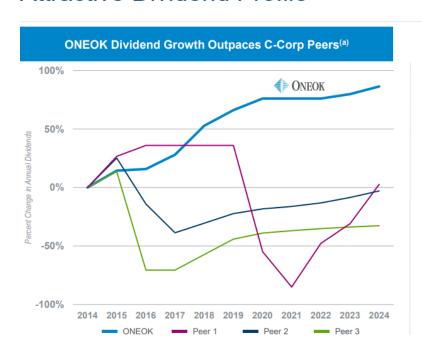
Company Profile

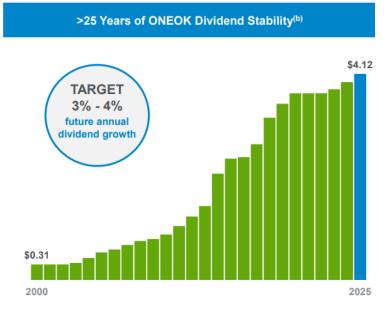
**April 6, 2025** 

"ONEOK's strong performance in 2024 was driven by contributions from multiple strategic acquisitions, volume growth and fee-based earnings. Over the past two years, strategic acquisitions and steady organic growth have transformed ONEOK into an even more geographically diversified and integrated midstream infrastructure company. Our disciplined and intentional growth strategy continues with our current slate of projects, including the recently announced LPG export terminal joint venture. These strategic investments align with ONEOK's capital allocation strategy, further positioning the company for long-term growth and delivering value to shareholders," – Pierce H. Norton II, President and CEO.

## Attractive Dividend Profile







### **Highlights**

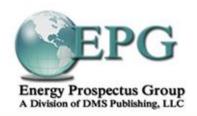
- Returning value to shareholders:
  - ➤ In January 2025, ONEOK increased its quarterly dividend 4% to \$1.03 per share, or \$4.12 per share annualized.
  - As of Feb. 17, 2025, ONEOK has repurchased 1.675 million shares of common stock for \$171.7 million under its \$2 billion share repurchase program.
- In February 2025, ONEOK announced joint ventures to construct a 400,000-barrel per day (bpd) liquified
  petroleum gas (LPG) export terminal in Texas City, Texas, and a pipeline connecting ONEOK's Mont Belvieu
  storage facility to the new terminal.



Company Profile

April 6, 2025

- Recently completed capital-growth projects:
  - ➤ In December 2024, ONEOK completed construction of MB-6, a 125,000-bpd natural gas liquids (NGL) fractionator in Mont Belvieu, Texas.
  - ➤ In December 2024, ONEOK completed the full looping of the West Texas NGL Pipeline system, expanding capacity to 515,000 bpd. Additional pump stations are expected to be completed in mid-2025 and will increase system capacity to 740,000 bpd.
  - ➤ In January 2025, ONEOK completed construction of the Elk Creek pipeline expansion. The project will increase capacity to 575,000 bpd out of the Rocky Mountain region following the supply of full power capability in mid-2025.
- In October 2024, ONEOK completed the acquisition of Medallion Midstream (Medallion)
- In December 2024, ONEOK completed an interstate natural gas pipeline divestiture for \$1.2 billion
- In January 2025, ONEOK completed the acquisition of EnLink Midstream (EnLink)
- 2024 Environmental, Social and Governance (ESG) highlights:
  - ONEOK received an MSCI ESG Rating of AAA.
  - ➤ ONEOK's ESG Risk Rating, as assessed by Morningstar Sustainalytics, was in the top 20% of the refiners and pipelines industry.
  - ➤ As of year-end 2024, ONEOK had achieved combined Scope 1 and Scope 2 emissions reductions totaling approximately 1.7 million metric tons (MMT), or 77% toward the company's targeted 2.2 MMT 2030 reduction target.
- As of Dec. 31, 2024:
  - > 3.6 times fourth-quarter 2024 annualized run-rate net debt-to-EBITDA ratio.
  - ➤ No borrowings outstanding under ONEOK's \$2.5 billion credit agreement.
- In February 2025, ONEOK amended and restated its credit agreement, increasing the capacity to \$3.5 billion and extending the expiration to February 2030.



**Company Profile** 

**April 6, 2025** 

# Fourth Quarter 2024 Highlights



#### **Quarterly financial results**

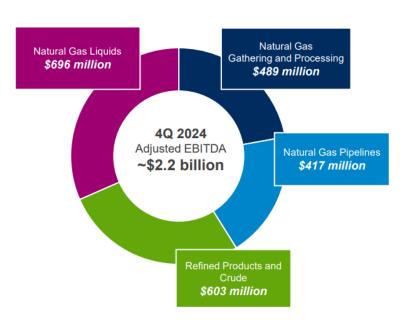
- . \$1.0 billion net income including noncontrolling interest.
- \$923 million net income excluding noncontrolling interests, which were recently acquired.
- \$1.57 per diluted share.

#### Transformative acquisitions

- Completed the acquisition of EnLink Midstream
- Completed the acquisition of Medallion Midstream

#### Continued financial strength

- 4% dividend increase (\$4.12 annualized).
- \$172 million in share repurchases (1.675 million shares).
- 3.6x leverage ratio (annualized run-rate net debt-to-EBITDA).



### Fourth Quarter and Full-Year 2024 Financial Highlights

		Three Mo	nths E	inded		Years	End	ed
		Dec	. 31,			Dec	. 31,	
		2024		2023		2024		2023
		(Millio	ons of	dollars, ex	cept	per share an	ount	(s)
Net income	S	1,000	\$	688	S	3,112	\$	2,659
Net income attributable to ONEOK	S	923	5	688	S	3,035	S	2,659
Diluted earnings per common share	S	1.57	5	1.18	S	5.17	\$	5.48
Adjusted EBITDA	S	2,174	S	1,514	S	6,784	\$	5,243
Operating income	S	1,568	\$	1,099	S	4,989	\$	4,072
Operating costs	S	776	\$	554	S	2,496	S	1,535
Depreciation and amortization	S	344	5	260	S	1,134	\$	769
Equity in net earnings from investments	S	183	\$	70	\$	439	\$	202
Maintenance capital	S	136	\$	139	S	411	\$	277
Capital expenditures (includes maintenance)	S	562	S	603	\$	2,021	5	1,595



Company Profile

April 6, 2025

#### **Full-Year 2024 Financial Performance**

- ONEOK reported full-year 2024 net income including noncontrolling interests and adjusted earnings before
  interest, taxes, depreciation and amortization (adjusted EBITDA) of \$3.1 billion and \$6.78 billion, respectively.
- Higher 2024 results were driven primarily by a full year of earnings from the Refined Products and Crude segment, higher volumes in the Rocky Mountain region and the gain from the interstate pipeline divestiture. Results included increased operating costs due primarily to higher employee-related costs and higher outside services from the growth of ONEOK's operations.
- Additionally, 2024 results included \$373 million of adjusted EBITDA and \$73 million of transaction costs from the EnLink and Medallion acquisitions.

### **Business Segment Results**

### **Natural Gas Liquids Segment**

	Three Months Ended Years Ended						
		Dec. 3	31,		Dec	. 31,	
Natural Gas Liquids Segment	1	2024		2024		2023	
			(Million:	s of dol	llars)		
Adjusted EBITDA	\$	696	\$ 613	8 \$	2,543	\$	3,045
Capital expenditures	\$	202	\$ 323	8 \$	987	\$	818

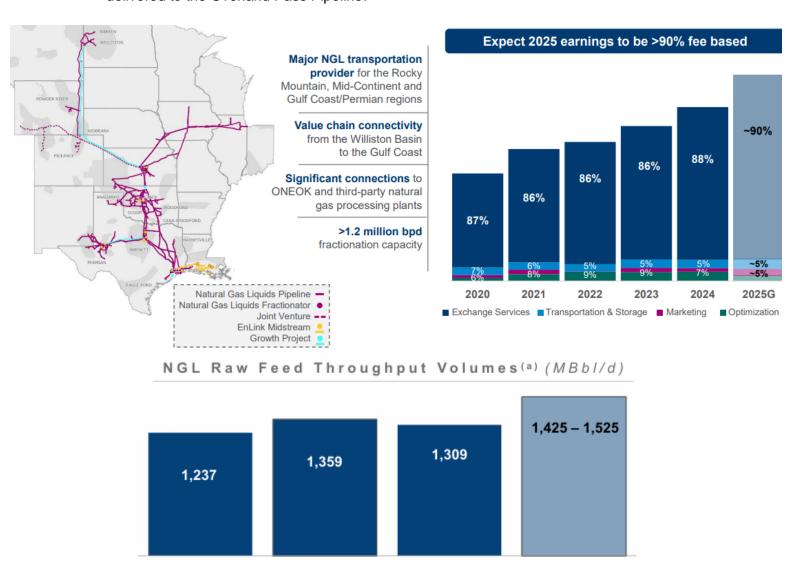
- The increase in fourth quarter 2024 adjusted EBITDA, compared with fourth quarter 2023, primarily reflects:
  - > \$59 million increase due to adjusted EBITDA from EnLink:
  - > \$34 million increase in optimization and marketing due primarily to higher earnings on sales of purity NGLs held in inventory; and
  - > \$21 million increase related to the Medford incident due to lower third-party fractionation costs in the current quarter; offset by
  - ➤ \$19 million increase in operating costs due primarily to higher property taxes, higher employee-related costs and planned asset maintenance; and
  - > \$16 million decrease in exchange services due primarily to the timing of fractionating and marketing raw feed NGLs held in inventory.
- The decrease in adjusted EBITDA for the full year 2024, compared with 2023, primarily reflects:
  - ➤ \$695 million decrease related to the Medford incident, due primarily to an insurance settlement gain in 2023 of \$779 million, offset partially by \$84 million of lower third party fractionation costs in the current year;



**Company Profile** 

**April 6, 2025** 

- \$77 million increase in operating costs due primarily to planned asset maintenance, higher employeerelated costs and property taxes from the growth of ONEOK's operations; and
- > \$9 million decrease in optimization and marketing due primarily to lower earnings on sales of purity NGLs held in inventory; offset by
- ➤ \$184 million increase in exchange services due primarily to higher volumes in the Rocky Mountain region, higher average fee rates and wider commodity price differentials, offset partially by lower volumes in the Gulf Coast/Permian and MidContinent regions, and higher transportation costs;
- > \$59 million increase due to adjusted EBITDA from EnLink; and
- > \$31 million increase in adjusted EBITDA from unconsolidated affiliates due primarily to higher volumes delivered to the Overland Pass Pipeline.



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2024

2025G

2023

2022



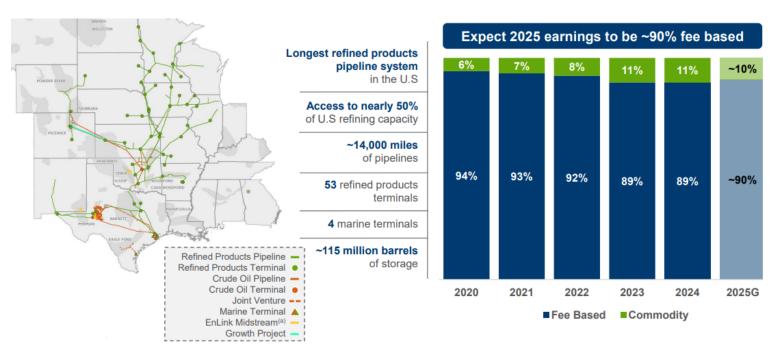
**Company Profile** 

**April 6, 2025** 

### Refined Products and Crude Segment

		nths	Years Ended					
		Dec	. 31	,		Dec	. 31	,
Refined Products and Crude Segment		2024		2023		2024		2023(a)
				(Millions	of do	ollars)		
Adjusted EBITDA	\$	603	\$	424	\$	1,892	\$	465
Capital expenditures	\$	96	\$	51	\$	216	\$	52

- The increase in fourth quarter 2024 adjusted EBITDA, compared with fourth quarter 2023, primarily reflects:
  - \$98 million increase in adjusted EBITDA from unconsolidated affiliates due primarily to higher earnings on BridgeTex Pipeline associated with the non-recurring recognition of deferred revenue;
  - > \$73 million increase due to adjusted EBITDA from Medallion and EnLink; and
  - \$39 million increase in transportation and storage due primarily to higher average refined products tariff rates; offset by
  - > \$38 million increase in operating costs due primarily to higher employee-related costs.
- The increase in adjusted EBITDA for the full year 2024, compared with 2023, primarily reflects:
  - \$1,354 million increase due to a full year of operating results following the Magellan acquisition, which includes a non-recurring increase in adjusted EBITDA from unconsolidated affiliates of \$88 million due primarily to BridgeTex Pipeline; and
  - > \$73 million increase due to adjusted EBITDA from Medallion and EnLink.



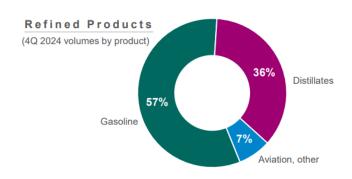


**Company Profile** 

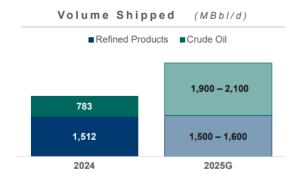
April 6, 2025

### Segment Update

- Refined products (4Q 2024 vs. 3Q 2024):
  - >5% increase in average tariff rate.
- Crude oil volumes (4Q 2024 vs. 3Q 2024):
  - 3% increase in crude oil volume shipped.



Average Thr	oughput Volumes <sup>(a)</sup>	
	Third Quarter 2024	Fourth Quarter 2024
Total refined products volume shipped	1,580,000 bpd	1,521,000 bpd
Gasoline	909,000 bpd	869,000 bpd
Distillates	555,000 bpd	543,000 bpd
Aviation, other	116,000 bpd	109,000 bpd
Average refined products tariff rate (per gallon)	5.2 cents	5.5 cents
Crude oil volume shipped	816,000 bpd	839,000 bpd



### **Natural Gas Gathering and Processing Segment**

	7	Three Mo	nths	Ended	Years Ended					
		Dec	. 31,		Dec. 31,					
Natural Gas Gathering and Processing Segment	2	2024		2023		2024		2023		
•		(Millions of dollars)								
Adjusted EBITDA	\$	489	\$	323	\$	1,484	\$	1,244		
Capital expenditures	\$	173	\$	140	\$	492	\$	448		

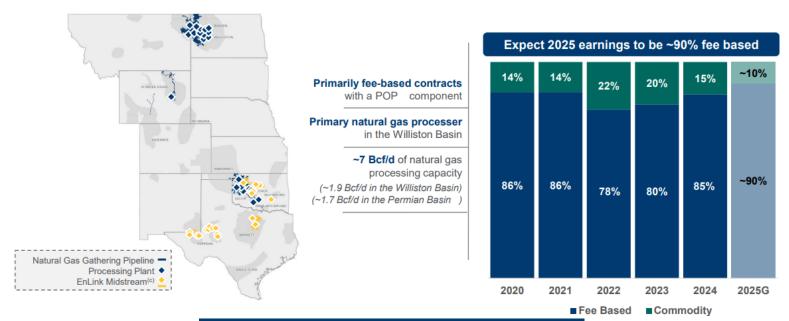
- The increase in fourth quarter 2024 adjusted EBITDA, compared with fourth quarter 2023, primarily reflects:
  - \$200 million increase due to adjusted EBITDA from EnLink; and
  - > \$10 million increase from the sale of certain non-strategic assets in 2024; offset by
  - \$25 million decrease due primarily to lower realized NGL prices, net of hedging, and lower average fee rates, offset partially by higher realized natural gas and condensate prices, net of hedging; and
  - ➤ \$17 million increase in operating costs due primarily to higher employee-related costs and outside services due primarily to the growth of ONEOK's operations.
- The increase in adjusted EBITDA for the full year 2024, compared with 2023, primarily reflects:
  - > \$200 million increase due to adjusted EBITDA from EnLink;
  - > \$77 million increase from higher volumes due primarily to increased production in the Rocky Mountain region; and
  - > \$59 million increase from the sale of certain non-strategic assets in 2024, primarily in Kansas; offset by



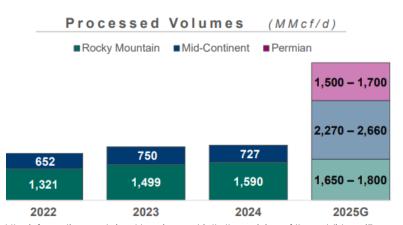
**Company Profile** 

**April 6, 2025** 

- > \$54 million decrease due primarily to lower realized NGL prices, net of hedging, offset partially by higher average fee rates and realized condensate and natural gas prices, net of hedging; and
- ▶ \$44 million increase in operating costs due primarily to higher outside services, employee-related costs and materials and supplies expense due primarily to the growth of ONEOK's operations.



Aver	age Processed Volu	mes <sup>(a)</sup>
Region	Third Quarter 2024	Fourth Quarter 2024
Rocky Mountain	1,656 MMcf/d	1,594 MMcf/d
Mid-Continent	754 MMcf/d	748 MMcf/d
Total	2,410 MMcf/d	2,342 MMcf/d





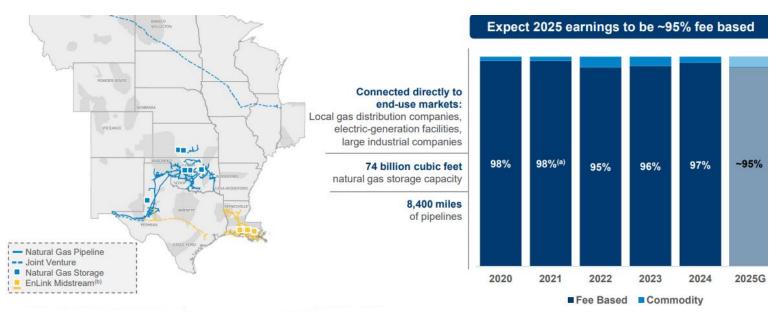
**Company Profile** 

April 6, 2025

### **Natural Gas Pipelines Segment**

	Three Months Ended					Years Ended				
	Dec	. 31,	,		Dec	. 31,				
Natural Gas Pipelines Segment	2024		2023	1	2024		2023			
			(Millions	of doll	ars)					
Adjusted EBITDA	\$ 417	\$	132	\$	900	\$	559			
Capital expenditures	\$ 71	\$	73	\$	258	\$	228			

- The increase in fourth quarter 2024 adjusted EBITDA, compared with fourth quarter 2023, primarily reflects:
  - \$227 million increase due to the interstate natural gas pipeline divestiture;
  - > \$41 million increase due to adjusted EBITDA from EnLink; and
  - > \$19 million increase in transportation services due primarily to higher firm rates and volumes.
- The increase in adjusted EBITDA for the full year 2024, compared with 2023, primarily reflects:
  - > \$227 million increase due to the interstate natural gas pipeline divestiture;
  - > \$75 million increase in transportation services due primarily to higher firm and interruptible rates;
  - \$41 million increase due to adjusted EBITDA from EnLink;
  - ➤ \$16 million increase in adjusted EBITDA from unconsolidated affiliates due primarily to increased volumes on Northern Border Pipeline; offset by
  - > \$19 million increase in operating costs due primarily to planned asset maintenance and employeerelated costs.





**Company Profile** 

April 6, 2025

#### 2025 Financial Guidance

	2025 Guid	ance	Ra	nges <sup>(a)</sup>
	(\$ in millions, exc	cept pe	er sha	re amounts)
Net income	\$ 3,210	-	\$	3,690
Net income attributable to ONEOK	\$ 3,110	_	\$	3,610
Diluted earnings per common share	\$ 4.97	_	\$	5.77
Adjusted EBITDA(b)	\$ 8,000	_	\$	8,450
Growth capital expenditures	\$ 2,325	_	\$	2,675
Maintenance capital expenditures	\$ 475	_	\$	525
Adjusted EBITDA:				
Natural Gas Liquids	\$ 2,970	_	\$	3,130
Refined Products and Crude	\$ 2,185	_	\$	2,305
Natural Gas Gathering and Processing	\$ 2,200	_	\$	2,320
Natural Gas Pipelines	\$ 655	_	\$	685
Other	\$ (10)	_	\$	10

## 2025 Guidance Ranges

(\$ in millions)

Reconciliation of net income to adjusted EBITDA	2023	2024			
Net income	\$2,659	\$3,112	\$3,210	-	\$3,690
Interest expense, net of capitalized interest	866	1,371	1,770	-	1,730
Depreciation and amortization	769	1,134	1,695	-	1,635
Income taxes	838	998	1,005	-	1,175
Adjusted EBITDA from unconsolidated affiliates	264	532	495	-	465
Equity in net earnings from investments	(202)	(439)	(315)	-	(345)
Noncash compensation and other	49	76	140	-	100
Adjusted EBITDA	\$5,243	\$6,784	\$8,000	-	\$8,450

Key 2025 Guida	nnce Assumptions
Book income tax rate	24%
2025 Net income attributable to ONEOK	\$3,110 - \$3,610
Average diluted shares outstanding	625.2 million



Company Profile

#### **Net Income and Cash Flow Forecast Model**

**April 6, 2025** 

		Merger with Ma	agellan Midstrea	m Partners	OKE to acquire	Medallion Midstr	eam for \$2.6 Billio	on in cash in Q4	2024	< Closed 10/3	1/2024 for \$2.6	6 billion						
ONEOK, Inc. (NYSE: OKE)			lember 25, 2023		August 28: Of	NEOK to acquir	e Medallion and	controlling inte	erest in	< Buying rest o	f EnLink in Q1 20	025 adds 37 millio	n shares					
let Income and Cash Flow 2022 - 2026 (up	dated 4-5-2025)						cture Parnters in	n Transactions	valued at									$\perp$
	Actual	Actual	Actual	Actual	\$5.9 Billion. (	Closed in Octo	ber, 2024. Actual	Forecast	Forecast	Forecast	Forecast	Forecast						+
All in \$Thousands except for per share data	Year	Year	Qtr1	Qtr2	Qtr3	Otr4	Year	Otr1	Qtr2	Qtr3	Qtr4	Year	Forecast					+
and the state of the state data	2022	2023	2024	2024	2024	2024	2024	2025	2025	2025	2025	2025	2026					_
REVENUES:																		
Commodity sales	\$20,975,462	\$15,614,000	\$3,928,000	\$3,994,000	\$4,083,000	\$5,775,000	\$17,780,000	\$5,800,000	\$5,600,000	\$5,800,000	\$6,000,000	\$23,200,000	\$25,000,000					
Services	1,411,430	2,063,000	853,000	900,000	940,000	1,225,000	3,918,000	1,250,000	1,250,000	1,275,000	1,300,000	5,075,000	5,800,000					
Total Revenues	22,386,892	17,677,000	4,781,000	4,894,000	5,023,000	7,000,000	21,698,000	7,050,000	6,850,000	7,075,000	7,300,000	28,275,000	30,800,000	< TipRanks 2025 reve	nue forecast is	\$28.24 Billio	on	
XPENSES:																		+
Cost of sales and fuel	17,909,866	11,929,000	2.897.000	2.891.000	3,027,000	4.496.000	13.311.000	4,371,000	4,247,000	4.386.500	4.526.000	17,530,500	19,096,000	< Row 12 X 62%				+
Operations and maintenance	866.456		463.000	510,000	473,000	651.000	2.097.000	650.000	650.000	680.000	700.000	2.680.000	2,900,000	- 110W 12 A 0270		1		+
Unit based compensation & other non-cash			23.000	(20,000)	39,000	30,000	72,000	30,000	30,000	30.000	40,000	130,000	150,000		+	-		+
DD&A	626,132		254,000	262,000	274,000	344,000	1,134,000	360,000	370,000	370,000	370,000	1,470,000	1,500,000					+
Impairment of long-lived assets	020,132	769,000	234,000	202,000	274,000	344,000	1,134,000	300,000	370,000	370,000	370,000	1,470,000	1,300,000					+
General taxes	191.458	,	86.000	83,000	70,000	95.000	334.000	90,000	90,000	90.000	110,000	380.000	400.000			1		+
Transaction costs	181,430	158,000	00,000	03,000	10,000	56,000	66,000	9,000	30,000	30,000	110,000	9.000	400,000	< See large acquisition:	s above			+
(Gain) loss on sale of assets & Other Incom	e in 2023 (106,229		(6,000)	(61,000)	2,000	(240,000)	(305,000)	0,000	0	0	0	3,000	0	- 500 large acquisition:				+
Non-Cash portion of other income in Q1 20		(283,000)	(6,000)	(000,10)	2,000	(240,000)	(303,000)	0	0	0	0	0	0					+
Sas portion of other months in Q1 20		(200,000)	· ·			Ů	Ů	Ů	ı "			ı "	, i					+
TOTAL EXPENSES	19,579,473	13,605,000	3,717,000	3,665,000	3,895,000	5,432,000	16,709,000	5,510,000	5,387,000	5,556,500	5,746,000	22,199,500	24,046,000	1				+
	.,	.,					.,											
OPERATING EARNING	2,807,419	4,072,000	1,064,000	1,229,000	1,128,000	1,568,000	4,989,000	1,540,000	1,463,000	1,518,500	1,554,000	6,075,500	6,754,000					F
OTHER INCOME (EXPENSES)														Com	pare to CFPS F	orecast on r	ow 52	+
Equity earnings from investments	147,720	202,000	76,000	88,000	92,000	183,000	439,000	150,000	150,000	150,000	150,000	600,000	400,000		nks Consen			
Allowance for equity funds used during con			0	00,000	02,000	0	0	0	0	0	0	0	0	14000			J-2023	
Other income (expense)	(32,099	89.000	7.000	4,000	17.000	25,000	53,000	20,000	20,000	20.000	20,000	80,000	100,000	Annual cash	flow per sha	res (CPS)		
Interest expense	(733,372		(312,000)	(314,000)	(344,000)	(463,000)	(1.433.000)	(450,000)	(440,000)	(430,000)	(420,000)	(1.740.000)	(1.550.000	Annual cash f	ow Estimate	s	\$11.10	٠Ė
Capitalized interest	57,426		12,000	16,000	19,000	15,000	62,000	20,000	20,000	20,000	20,000	80,000	100,000			\$10.69	9 411.10	-
	211,121	,	,	,	,	,		,,,				,		\$8.33	\$9.38			
NCOME BERORE INCOME TAXES	2,249,645	3,497,000	847,000	1,023,000	912,000	1,328,000	4,110,000	1,280,000	1,213,000	1,278,500	1,324,000	5,095,500	5,804,000					
	,,																	
NCOME TAXES																		
Current	64,005	9,000	28,000	38,000	34,000	9,000	109,000	51,200	48,520	51,140	52,960	203,820	232,160			_		_
Deferred	463,419	829,000	180,000	205,000	185,000	319,000	889,000	256,000	242,600	255,700	264,800	1,019,100	1,160,800	< 20% 2024	2025	2026	2027	
IET INCOME	\$1,722,221	\$2,659,000	\$639,000	\$780,000	\$693,000	\$1,000,000	\$3,112,000	\$972,800	\$921,880	\$971,660	\$1,006,240	\$3,872,580	\$4,411,040				2025	
																	EBITDA	E
ess: Preferred Stock Dividends	1,100		-	-	-	-	-	-	-	-	-	-	-	Compa	re to Guidance	Below >>>	\$ 8,225,500	#
IET INCOME ATTRIBUTABLE TO ONEOK	\$1,721,121	\$2,659,000	\$639,000	\$780,000	\$693,000	\$1,000,000	\$3,112,000	\$972,800	\$921,880	\$971,660	\$1,006,240	\$3,872,580	\$4,411,040		Updated EBITDA		25 million	
														Stock repurchase pla				
COMMON STOCK	447,158	583,093	583,111	583,111	583,111	583,111	583,111	620,000	620,000	620,000	620,000	620,000	610,000	< 2024 is shares o/s or	12-31-2024	< 37 million s	shares add in Q	202
arnings per Ltd Partner unit	\$3.85	\$4.56	\$1.10	\$1.34	\$1.19	\$1.71	\$5.34	\$1.57	\$1.49	\$1.57	\$1.62	\$6.25	\$7.23					-
IOTE: Current First Call Estimated EPS								\$1.25	\$1.32	\$1.44	\$1.54	\$5.55	\$6.34	< TipRanks' EPS foreca	ist			+
ash flow (\$millions)	\$2,901.46	0 \$4,063,000	\$1,098,000	\$1,227,000	\$1,185,000	\$1,421,000	\$4,931,000	\$1,468,800	\$1,414,480	\$1,477,360	\$1,531,040	\$5.891.680	\$6,631,840	< 2025 Capex \$2.800	to \$3.200 millio	n		+
ashflow per LP unit (before CapEx)	\$6.4	4.10001000	\$1,88	\$2.10	\$2.03	\$2.44	\$8.46	\$2.37	\$2.28	\$2.38	\$2.47	\$9.50		< Fair Value estimated				+
Distributio			\$0.99	\$0.99	\$0.99	\$0.99	\$3.96	\$1.03	\$1.03	\$1.03	\$1.03	\$4.12		< Estimated dividends			< \$101 to \$14	7
Distribution	\$0.7°		\$0.00	\$0.00	\$0.00	\$0.00	\$5.50	\$1.00	\$1.00	\$1.00	\$1.00	<b>\$4.12</b>	Ų-1.24	Mizuho Sec		\$ 107.00		+
														Barclavs		\$ 101.00		+
		EBITDA >>	1,401,000	1.583.000	1,511,000	2,120,000	6,615,000	2,070,000	2,003,000	2,058,500	2.094.000	8,225,500	8.754.000	UBS		\$ 147.00		+
			1,-01,000	.,000,000	1,011,000	2,120,000	5,510,000	2,570,000	2,000,000	2,000,000	2,004,000	5,225,500	5,754,000	Morgan Sta		\$ 133.00		+
														JP Morgan		\$ 115.00		+